

Products and Services Reference List

Each asterisk (*) represents an agreement for a specific endorsed product with that company. Not all products that these companies offer are endorsed by CBA. To see a detailed list and explanation of endorsements, visit CBA online at cbak.com.

Keep in mind that the services provided by each company on this list may only be a sampling of the many services they offer. By their CBA Associate Membership, these

companies have shown their commitment to serving community banks. Please look to these companies first, whenever possible, to meet your banking needs.

The following CBA Associate Members are ready to serve you when you need them. Please keep this list handy, and the next time you're looking for a specific service, you'll know where to look first! Remember, this is just a sampling of what each company provides.

ABSTRACTING

Security 1st Title
Wichita, KS 316-267-8371

ACCOUNTING/TAX RETURNS

Allen, Gibbs & Houlik, L.C.
Wichita, KS 316-267-7231
The Fullinwider Firm, LLC
Liberty, MO. 816-781-6939
Varney & Associates, CPAs, LLC
Manhattan, KS. 785-537-2202

ACH

***SHAZAM**
Johnston, IA. 515-288-2828

ADVERTISING SPECIALTIES

***Works24**
Brian, Edmond, OK 800-460-4653

ALARMS & SECURITY PRODUCTS

Federal Protection
Springfield, MO. 800-299-5400
Oppliger Banking Systems, Inc.
Lenexa, KS. 800-487-7875

ASSET LIABILITY MANAGEMENT

***Financial Management Services, Inc. (FMSI)**
Chuck, Overland Park, KS. 913-955-3355
QuickRate
Marietta, GA 800-285-8626

ATM EQUIPMENT (NEW/USED)

Federal Protection
Springfield, MO. 800-299-5400
Oppliger Banking Systems, Inc.
Lenexa, KS. 800-487-7875

AUCTION

Purple Wave
Manhattan, KS. 785-537-7653

BACK ROOM SERVICE

Modern Banking Systems
Ralston, NE 800-592-7500

BALANCE SHEET CONSULTING

***Financial Management Services, Inc. (FMSI)**
Chuck, Overland Park, KS. 913-955-3355

BANK OPERATIONS

The Baker Group
Oklahoma City, OK. 800-937-2257
QuickRate
Marietta, GA 800-285-8626

BANK/PEER PERFORMANCE

QuickRate
Marietta, GA 800-285-8626

BANKRUPTCY

Hinkle Law Firm
Wichita, KS 316-267-2000
Spencer Fane LLP
Overland Park, KS. 800-526-6529

BANK STOCK LOANS & LOAN OVERLINES

Commerce Bank
Kansas City, MO 800-821-2182
***S&P Global**
Stacy, Charlottesville, VA. 34-951-4419

BOND ACCOUNTING

First Bankers Banc Securities
Overland Park, KS. 913-469-5400
***ICBA Securities Corporation**
Jim, Memphis, TN 800-422-6442

COMPLIANCE ASSISTANCE/REVIEWS

***Advanced Business Solutions (ABS)**
Sandy, Olathe, KS 913-731-6007
Allen, Gibbs & Houlik, L.C.
Wichita, KS 316-267-7231
***BHG Bank Group**
Tom, Syracuse, NY 315-372-4510
***MPA Systems**
David, Fort Worth, TX. 888-233-1584
Purple Wave
Manhattan, KS. 785-313-2094
Varney & Associates, CPAs, LLC
Manhattan, KS. 785-537-2202
Young & Associates, Inc.
Kent, OH. 800-525-9775

CONSULTING

Abrigo
Raleigh, NC. 919-851-7474
***Bank Compensation Consulting (BCC)**
Rich, Plano, TX 303-482-1844
Young & Associates, Inc.
Kent, OH. 800-525-9775

CORRESPONDENT SERVICES

Commerce Bank
Kansas City, MO 800-821-2182
First National Bank of Hutchinson
Hutchinson, KS 800-293-0683

CORE SERVICES

Data Center Inc. (DCI)
Hutchinson, KS 620-694-6800
Modern Banking Systems
Ralston, NE 800-592-7500
***SHAZAM**
Bill M. Johnston, IA 515-306-8012

CREDIT AND PORTFOLIO RISK MANAGEMENT

Abrigo
Raleigh, NC. 919-851-7474
Young & Associates, Inc.
Kent, OH. 800-525-9775

Credit Card Program

***ICBA Bancard & TCM Bank**
Heather, Washington, DC. 800-242-4770

CREDIT SUPPORT

***Advanced Business Solutions (ABS)**
Sandy, Olathe, KS 913-731-6007

DATA PROCESSING

Data Center Inc. (DCI)
Hutchinson, KS 620-694-6800
Modern Banking Systems
Ralston, NE 800-592-7500

DEBIT/ATM CARD SERVICES

***ICBA Bancard/TCM Bank**
Heather, Washington, DC 800-242-4770
***SHAZAM**
Matt M. Johnston, IA 515-480-5767

DEBT COLLECTION

Hinkle Law Firm
Wichita, KS 316-267-2000

DIGITAL LENDING

***BHG Bank Group**
Tom, Syracuse, NY 315-372-4510

DIRECTORS AND OFFICERS INS.

*Travelers

Danielle, St. Louis, MO 800-255-5072

*UNICO Group, Inc.

Diana, Lenexa, KS 800-755-0048

DIRECTORS EXAMS

Allen, Gibbs & Houlik, L.C.

Wichita, KS 316-267-7231

The Fullinwider Firm, LLC

Liberty, MO 816-781-6939

Varney & Associates, CPAs, LLC

Manhattan, KS 785-537-2202

DISASTER RECOVERY FACILITY PROGRAM

*MPA Systems

David, Fort Worth, TX 888-233-1584

ELECTRONIC SERVICES

*Fitech Payments

Mitch, Fort Worth, TX 682-201-5551

EMERGENCY FACILITIES/MODULAR BANK BUILDINGS FOR LEASE

*MPA Systems

David, Fort Worth, TX 888-233-1584

EMPLOYEE AND EXEC. BENEFITS

*Bank Compensation Consulting (BCC)

Rich, Plano, TX 303-482-1844

Woner, Reeder & Girard, P.A.

Topeka, KS 785-235-5330

ESCROWS

Security 1st Title

Wichita, KS 316-267-8371

FINANCIAL INST. BOND

*Travelers

Danielle, St. Louis, MO 800-255-5072

*UNICO Group, Inc.

Diana, Lenexa, KS 800-755-0048

HUMAN RESOURCES

*UNICO Group, Inc.

Kansas City, KS 800-755-0048

INFORMATION TECHNOLOGY

CalTech

Olathe, KS 325-947-5550

Computer Services, Inc. (CSI)

Paducah, KY 800-545-4274

Kansas Bankers Technologies

Salina, KS 888-752-8435

RESULTS Technology

Overland Park, KS 877-435-8877

Varney & Associates, CPAs, LLC

Manhattan, KS 785-537-2202

INSURANCE — BANK

*Bank Compensation Consulting (BCC)

Rich, Plano, TX 303-482-1844

*Travelers

Danielle, St. Louis, MO 800-255-5072

*UNICO Group, Inc.

Diana, Lenexa, KS 800-755-0048

INSURANCE PRODUCTS

Producers XL

Salina, KS 800-541-6705

INTEREST RATE RISK SERVICE

*Financial Management Services Inc. (FMSI)

Chuck, Overland Park, KS 913-955-3355

*ICBA Securities Corporation

Jim, Memphis, TN 800-422-6442

INTERNAL AUDIT

*Advanced Business Solutions (ABS)

Sandy, Olathe, KS 913-731-6007

The Fullinwider Firm, LLC

Liberty, MO 816-781-6939

INTERNET BANKING

Data Center Inc. (DCI)

Hutchinson, KS 620-694-6800

*ICBA Bancard/TCM Bank

Heather, Arlington, VA 800-242-4770

INTERNET WORLD WIDE WEB

Oppliger Banking Systems, Inc.

Lenexa, KS 800-487-7875

INVESTMENTS

Central States Capital Markets

Kansas City, MO 800-851-6459

Commerce Bank

Kansas City, MO 800-821-2182

*Financial Management Services Inc. (FMSI)

Chuck, Overland Park, KS. 913-955-3355

First Bankers Banc Securities

Overland Park, KS 913-469-5400

*ICBA Securities Corporation

Jim, Memphis, TN 800-422-6442



BANK
COMPENSATION CONSULTING

ATTRACTING QUALITY.
DEVELOPING LOYALTY.
EMBRACING LEADERSHIP.

Bank Compensation Consulting (BCC) specializes in assisting financial institutions with the evaluation of their compensation programs for key officers and directors. With BCC's help, banks identify deficiencies in their current programs and create customized plans to fill these gaps. BCC also helps identify ways to offset the cost of plans with Bank-Owned Life Insurance (BOLI).

BCC has helped more than 600 banks in 40 states with an expert team of 15 sales consultants that includes CPAs, CFPs, attorneys and MBAs.

BCC is committed to being the best service provider to their clients. As an affirmation of this commitment, BCC created "BankCare" an internal quality control standard that complements their SSAE 18 SOC Type II certification.



Richard Bratten CFA, FSA
Regional Managing Director

(307) 763-0070
Rich.Bratten@bcc-usa.com

Rich Bratten has been serving community banks for over two decades and is endorsed by the CBA. His expertise as an actuary and CFA, track record of service, and his support for community banking in Kansas are unparalleled. Call Rich today to schedule a visit.

Products and Services Reference List

IT SECURITY

CalTech
Olathe, KS 325-947-5550
Computer Services, Inc. (CSI)
Paducah, KY 800-545-4274
Kansas Bankers Technologies
Salina, KS 888-752-8435
RESULTS Technology
Overland Park, KS 877-435-8877

LEGAL SERVICES

Hinkle Law Firm
Wichita, KS 316-267-2000
Spencer Fane LLP
Overland Park, KS 800-526-6529
Woner, Reeder & Girard, P.A.
Topeka, KS 785-235-5333

LENDING

***BHG Bank Group**
Tom, Syracuse, NY 315-372-4510
Bankers Healthcare Group
Syracuse, NY 866-588-7910

LOAN COLLECTIONS AND WORKOUTS

Spencer Fane LLP
Overland Park, KS 800-526-6529
Woner, Reeder & Girard, P.A.
Topeka, KS 785-235-5330

LONG RANGE PLANNING

The Capital Corporation, LLC
Overland Park, KS 913-498-8188
Varney & Associates, CPAs, LLC
Manhattan, KS 785-537-2202

MARKETING

Harland Clarke
Newton, KS 800-322-0818

*SHAZAM

Johnston, IA 515-288-2828

*Works24

Brian, Edmond, OK 800-460-4653

MERCHANT PROCESSING

*SHAZAM

Johnston, IA 515-288-2828

MERCHANT SERVICES

*Fitech Payments

Mitch, Fort Worth, TX 682-201-5551

MERGERS/ACQUISITIONS

The Capital Corporation, LLC
Overland Park, KS 913-498-8188
Spencer Fane LLP
Overland Park, KS 800-526-6529

NETWORK SECURITY

Kansas Bankers Technologies
Salina, KS 888-752-8435

PAYMENTS

*Fitech Payments

Mitch, Fort Worth, TX 682-201-5551

*ICBA Bancard

Heather, Washington, DC 800-242-4770

PORTFOLIO MANAGEMENT

Central States Capital Markets
Kansas City, MO 800-851-6459
***Financial Management Services Inc. (FMSI)**
Chuck, Overland Park, KS 913-955-3355

PROMOTIONAL PRODUCTS

Harland Clarke

Newton, KS 800-322-0818

RETIREMENT PLANNING

Central States Capital Markets
Kansas City, MO 800-851-6459
First Bankers Banc Securities
Overland Park, KS 913-469-5400

SECONDARY MORTGAGE MARKET LENDING

FHLBank Topeka

Topeka, KS 800-933-2988

SECURITY MONITORING

Federal Protection

Springfield, MO 800-299-5400

SUPPLEMENTAL HEALTH INSURANCE

*UNICO Group, Inc.

Diana, Lenexa, KS 800-755-0048

TECHNOLOGY SERVICES

CalTech

Olathe, KS 325-947-5530

Computer Services, Inc. (CSI)

Paducah, KY 800-545-4274

Kansas Bankers Technologies

Salina, KS 888-752-8435

RESULTS Technology

Overland Park, KS 877-435-8877

QuickRate

Marietta, GA 800-285-8626

*S&P Global

Stacy, Charlottesville, VA 434-951-4419

TELECOMMUNICATIONS CONSULTING

Verge Network Solutions, Inc.

Oklahoma City, OK 405-782-8420

TELECOMMUNICATIONS SERVICES

Verge Network Solutions, Inc.

Oklahoma City, OK 405-782-8420

TELECOMMUNICATIONS SYSTEMS

Verge Network Solutions, Inc.

Oklahoma City, OK 405-782-8420

TITLE INSURANCE

Security 1st Title

Wichita, KS 316-267-8371

WEBSITE DEVELOPMENT

*S&P Global

Stacy, Charlottesville, VA 434-951-4419

WHOLESALE LENDING

FHLBank Topeka

Topeka, KS 800-933-2988

